



Job Advert - Prosthetic Product Manager, UK based remote role

We currently have an exciting opportunity within the sales team for a Prosthetic Product Manager, to support and grow sales of all Steeper prosthetic products, both within the UK and overseas.

The successful candidate will have a first-rate commercial awareness along with good financial understanding. The candidate will be responsible for maintaining and improving existing client relationships and developing new opportunities. This role will be remotely based with the regular travel within the UK and overseas.

Duties/Responsibilities:

- Manage specific areas of the company's product sales business in line with company expectations and deliver a professional, timely, and proactive service to ensure that customer requirements are met/exceeded
- Attend regular review meetings with internal and external customer groups, including Steeper prosthetic branch teams and others, as necessary
- To focus on delivery and support for the company's upper and lower extremity prosthetic component sales activities within the UK and overseas markets
- To support the delivery of the company's high-definition, custom silicone product sales within the UK and overseas markets
- Support the Head of Sales and Product Sales Director, as necessary, in delivering a high quality, customer focused sales strategy, ensuring budget requirements are met/exceeded
- Work closely with others to ensure customer needs are fulfilled and that communications to customers are managed in a professional and proactive manner
- Build and maintain close relationships with key supplier contacts in UK and overseas to facilitate current and future business
- Support UK and overseas exhibitions/conferences and give presentations and workshops on products within the Steeper product portfolio

In addition, you will:

- Be a qualified Prosthetist/Orthotist, registered with the Health and Care Professions Council (HCPC) and preferably members of BAPO
- Possess excellent written and oral communication and interpersonal skills, appropriate to dealing with technical, operational and commercial issues with both internal/external customers
- Hold a full UK driver's licence
- Be cordial and professional
- Be innovative in advising clients on prosthetic products best suited for the patient's needs
- Be happy to help others and be part of a team
- Demonstrate integrity, honesty, and loyalty
- Have a desire to develop themselves and the business

If you would like to work with the largest group of Prosthetists and Orthotists in the country, then please apply by sending your CV to:

hr@steepergroup.com

For further information on these exciting positions please visit our website:

www.steepergroup.com/about-steeper/careers/current-opportunities/

Closing date: 7 July 2023



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