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## Senior Consultant Prosthetist - Middle East - Steeper

Exciting opportunity for Senior Prosthetists to join our established clinical team!

#### Senior Consultant Prosthetist - Middle East

We currently have an exciting opportunity for a qualified <u>Prosthetist/Orthotist</u> to provide clinical care supporting overseas High-Definition Silicone clinics in the Middle East.

This is a great opportunity for clinicians who want to broaden their horizons, gain international experience, and be involved in developing and improving a vital service, using skills and knowledge based on clinical experience.

This unique opportunity will be supported with a comprehensive training package in high-def silicone to ensure all work is completed to the highest standards. This position will allow the clinician to help shape and develop future service offerings in the Middle East. The role has the scope for huge potential expansion in both scope and remuneration.

Prosthetist/Orthotists applying for this role are expected to have a wide range of clinical skills with highly developed core competencies. Applicants are expected to push the boundaries of standard clinical services and integrate the newest and most effective treatments into the service.

The service will require the Prosthetist/Orthotist to deliver and develop services within several O&P facilities across the Middle East and would be required to spend extensive periods in the region annually. Time in the UK will consist of overseeing manufacturing and working with logistic teams to ensure timely delivery of all work. This means the clinician will have the opportunity to own/shape the complete service.

All support will be provided to facilitate travel and accommodation requirements etc.

As part of your role, you will be expected to work autonomously and have a high level of organisational skills. The successful candidate will be responsible for understanding the clinical environment and identifying development opportunities, and will not only be clinically, but also commercially aware, demonstrating the ability to balance clinical and business need.

#### Prosthetic Product Manager

We currently have an exciting opportunity within the sales team for a Prosthetist/Orthotist to become a Prosthetic Product Manager, to support and grow sales of all Steeper prosthetic products both within the UK and overseas.

The successful candidate will have a first-rate commercial awareness

along with good financial understanding. The candidate will be responsible for maintaining and improving existing client relationships and developing new opportunities.

#### **Duties/Responsibilities:**

- Manage specific areas of the company's product sales business in line with company expectations and deliver a professional, timely and proactive service to ensure that customer requirements are met/exceeded.
- Attend regular review meetings with internal and external customer groups, including Steeper Prosthetic branch teams and others as necessary.
- To focus on delivery and support for the company's Upper and Lower extremity prosthetic component sales activities within the UK and overseas markets.
- To support the delivery of the company's high-definition custom silicone product sales within the UK and overseas markets.
- Build and maintain close relationships with key supplier contacts in UK and overseas to facilitate current and future business.
- Support UK and overseas exhibitions/conferences and give presentations and workshops on products within the Steeper product portfolio.

# For informal discussions or for more information on either role please email carl.chatfield@steepergroup.com

If you care passionately about the service you deliver, act with integrity in ethical decision making and care about making a difference to patient's lives, then Steeper would be a great career opportunity as your next role. Any successful candidate will receive a competitive salary based upon experience and will qualify for our employment benefits scheme.

Please apply by sending your CV to <u>hr@steepergroup.com</u>. For further information on this exciting positions please visit our website <u>https://www.steepergroup.com/about-</u> <u>steeper/careers/current-opportunities/</u>

Applicants must be HCPC registered and preferably members of BAPO.

### Closing date - 31<sup>st</sup> December 2022



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